

"Chamber members are offered excellent access to a great energy program. By joining the Energy AllianceSM, we are able to save on our utility bill and use those savings in other areas."

*Convenience store owner
Troy, New York*

"By joining the Energy AllianceSM, we saved hundreds of dollars annually on our electricity. For a small business, that's a huge sum."

*Restaurant owner
Central New York*

"When a restaurant owner asked me why he should participate, I asked him, 'How many meals do you have to serve to put \$1,800 on your bottom line?' He signed."

*Chamber of Commerce president
Eastern New York*

"Every business watches its expenses closely. Through the Energy AllianceSM, we were able to save significantly on our utility bills. And, we now have a relationship with the Association's energy experts, in case we have a question about our bills."

*Motel manager
Saratoga County, New York*

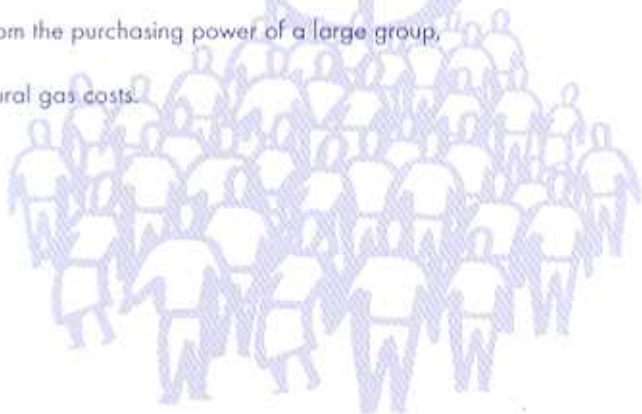
EnergySM

Alliance

The powerful choice for energy savings

Reduce your energy costs through group purchasing!

The Energy AllianceSM is a member benefit program sponsored by Chambers of Commerce and Associations throughout New York. Participating in the Energy AllianceSM allows you to benefit from the purchasing power of a large group, and to cut your electricity and natural gas costs.



Benefits

- Reduced electricity and/or gas bills
- No cost to participate in program
- Easy enrollment with no obligation
- Energy experts available to answer your questions
- Ongoing programs; updated pricing available as contracts expire

Your Energy Partners

EnergyNext, Inc. of Saratoga Springs

Your energy buying agent, EnergyNext, Inc., works exclusively on behalf of business, municipal and institutional energy consumers and groups throughout New York. The firm develops energy commodity agreements for both electricity and natural gas, and monitors key state and federal regulatory proceedings.

With the help of EnergyNext, Inc., your Chamber or Association is offering substantial savings to members participating in the Energy AllianceSM.

Joining the Energy Alliance™

Three Simple Steps:

- 1** Complete a Participation Authorization form and return it to your Association or Chamber. Be sure to give complete information and an accurate account number. Questions? Call EnergyNext, Inc. at 518-580-9244.
- 2** Within a few days or weeks, our supplier will review your account information, then provide you with a pricing offer and agreement, including a savings estimate for your account(s).
- 3** If you find the offer acceptable, you can sign and return it, and start saving.

Note: Occasionally, certain types of accounts may not be able to save, due to market or regulatory circumstances. In this case, you will be notified that your best choice is to remain with full utility service. You will receive a supplier offer through the Energy Alliance™ only if it will benefit you.

"It's a no-brainer to join the Energy Alliance™. Spend five minutes filling out the form, see what type of offer comes back, and sign up if it is to your benefit. It's a simple way to save significant amounts."

*Commercial building manager
Upstate New York*

"The savings are pure bottom line money. What business doesn't want to put money on its bottom line?"

*Professional office manager
Upper Hudson Valley, New York*

"Our firm's mission is to improve the bottom line for business and non-profit energy consumers throughout New York State. We are proud to have helped keep millions of dollars in the communities we serve – the money our customers have saved on electricity and natural gas purchases through the Energy Alliance™ program."

*Gordon Boyd, President
EnergyNext, Inc.*



FAQ

What is the Energy Alliance™?

It is a member benefit program sponsored by Chambers of Commerce and Trade Associations throughout New York. Participating in the Energy Alliance™ allows you to benefit from the purchasing power of a large group, and to cut your electricity and natural gas costs.

Who can participate?

Any member, large or small, can sign up for the Energy Alliance™ program. It is possible that energy suppliers will not be able to save money for all classes of accounts. If you are better off maintaining your original relationship with the utility, we will tell you so. You will get an offer through the Energy Alliance™ program only if it will benefit you.

As a new member of the Energy Alliance™, how long does it take to begin seeing reductions in energy costs?

Your first step is to complete and return a Participation Authorization form. Then, our supplier will prepare a pricing offer and agreement for your review. If you choose to sign on (you are under no obligation), your savings will begin after your next meter reading.

Can I purchase renewable energy?

Yes. Our Energy Alliance™ programs offer the choice of renewable energy, wind power or other environmental options for your requirements. Just check the box on the Authorization form.

What if I am located in an Empire Zone?

If you are located in an Empire Zone, you may still benefit from the Energy Alliance™ program without giving up any of the discounts you are receiving from the Empire Zone. Just fill out the Authorization, and check the "yes" box in answer to the Empire Zone question.

Who can answer other questions I have?

Your energy consultants at EnergyNext, Inc. of Saratoga Springs will be glad to answer your questions. You can call them at 518-580-9244 or e-mail: gordon@energynext.com.

Schenectady Chamber Energy AllianceSM
 (A program of the Chamber of Schenectady County)

Participation Authorization

Yes, we are interested in procuring energy supplies and services through the Schenectady Chamber Energy AllianceSM ("Alliance"). In signing below, we are indicating our consent and authorization:

1. For our electric and/or gas utilities to provide data (which will be kept confidential) about our energy usage and costs that may be requested by the Alliance, its consultants (EnergyNext, Inc.), and/or selected suppliers;
2. For the Alliance to include our name listed as a potential power purchaser for the purposes of supporting competitive bid documents to be issued by the Alliance to providers of energy supplies and services.

We understand that the execution of this Participation Authorization is NOT a commitment by this organization, nor an obligation to contract for electricity or natural gas through or in conjunction with the Alliance. No commitment or obligation will be required until a pricing offer and agreement is presented and accepted by us.

Organization _____

Address _____

City _____ State _____ Zip _____

Contact person _____ Title _____

Phone _____ Fax _____ e-mail _____

Is your account exempt from paying sales tax? YES NO

Is your property located in an Empire Zone? YES NO

Please send information on renewable energy. YES NO

The following information may be obtained from your monthly bill. Attach extra sheets if necessary:

Electric Utility _____ Electric Supplier* _____

(*Only if it is a company other than your local utility)

Account Number(s) <small>(Essential, see utility bill)</small>	Service Location(s) <small>(only if different from above)</small>	Service or Rate Class <small>(from bill, e.g. "general service")</small>
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_____	_____	_____
_____	_____	_____

Gas Utility _____ Gas Supplier* _____

(*Only if it is a company other than your local utility)

Account Number(s) <small>(Essential, see utility bill)</small>	Service Location(s) <small>(only if different from above)</small>	Service or Rate Class <small>(from bill, e.g. "general service")</small>
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_____	_____	_____
_____	_____	_____

Signature _____ Title _____ Date _____

Please return this form to The Chamber of Schenectady County.
 306 State Street, Schenectady, NY 12305; or Fax: 518-370-3217
If you have questions, please call EnergyNext, Inc. at 518-580-9244.